



**B.COM. – I<sup>st</sup> Year**

**SEM – I & II**

**Previous Year**

**Question Papers**

**Academic Year:**

**(2019-20)**

Please Note: This set has been prepared based on the papers received to us from the Examination Cell. It may have missing papers on non-availability of the same. This set does not have papers of the March/April for which exam was objective type.



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Total No. of Pages : 2

Seat  
No.**B.Com. (Part - I) (Semester - I) (CBCS) Examination,  
November - 2019****MATHEMATICS (New)****Business Mathematics (Paper - I) (GEC - B1)****Sub. Code : 71482**

Day and Date : Tuesday, 26 - 11 - 2019

Total Marks : 50

Time : 03.00 p.m. to 05.00 p.m.

- Instructions :
- 1) Attempt any five questions.
  - 2) Figures to the right indicate full marks.
  - 3) Use of non programmable calculator is allowed.

- Q1) a) If the First term of an AP is 5 and common difference is 2. Find the 60<sup>th</sup> term and the sum of the first 60 term. [5]
- b) Find the value of x, y, z. From the matrix. [5]

$$\begin{bmatrix} 3 \\ 2 \\ 1 \end{bmatrix} \begin{bmatrix} 1 & 2 \end{bmatrix} \begin{bmatrix} 3 \\ -1 \end{bmatrix} = \begin{bmatrix} x \\ y \\ z \end{bmatrix}$$

- Q2) Using cramer's rule, Solve following equation : [10]

$$2x + 2y + z = 3,$$

$$3x + z = 1$$

$$2x + 3y = 4$$

- Q3) Define AP and GP. Three parameter of a firm share the profits and the losses in the ratio 4:3:2. If the total profit is Rs. 27000. Find the share of each. [10]

- Q4) Define simple interest.

Amachine worth of Rs. 800 is purchased on installments basis of Rs. 200 down payment and Farther 7 quarterly installments of Rs. 100 each. Find the rate of simple interest.. [10]

P.T.O.



19-25

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Q5) Define L.P.P. Solve the following L.P.P. by graphical method. [10]

Maximize  $z = x + 4y$

Subject to  $x + 2y \leq 8$

$$5x + 2y \leq 20$$

$$x \geq 1, y \geq 1.$$

Q6) Define symmetric matrix and scalar matrix. Show that matrix  $A = \begin{bmatrix} 2 & 1 \\ 1 & 0 \end{bmatrix}$  satisfies the equation,  $A^2 - 2A - I = 0$  hence find  $A^{-1}$ . [10]

- Q7) a) Find the compound interest on Rs. 400 at 3% p.a. for 5 years. [5]
- b) A dealer sells two articles A and B. He earns Rs. 2 and 3 when he sell one piece of A and B respectively. He buys these articles at the rate of Rs. 1 and Rs. 2 respectively in the morning and sell them out by evening. He invests only up to Rs. 100. Write down the equation of his profit and other conditions. [5]



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**B.Com. (Part - I) (Semester - I) Examination, November - 2019**

**PRINCIPLES OF BUSINESS MANAGEMENT (Paper - I)**

**Sub. Code: 59639**

**Day and Date : Friday, 22 - 11 - 2019**

**Total Marks : 50**

**Time : 3.00 p.m. to 5.00 p.m.**

- Instructions :**
- 1) Attempt any five questions out of seven.
  - 2) All questions carry equal marks.
  - 3) Figures to the right indicate full marks.

**Q1) Write short answers. (any two) [10]**

- a) State the characteristics of management.
- b) State the demerits of Max Webber's Bureaucratic Model.
- c) State the merits of committee organisation.

**Q2) What is planning? Explain importance of planning. [10]**

**Q3) Define organisation. State advantages of line organisation. [10]**

**Q4) What is Decision Making? Explain process of Decision Making. [10]**

**Q5) What is management? Explain functions of Management. [10]**

**Q6) Explain techniques of Scientific Management of F.W. Taylor. [10]**

**Q7) Short notes. (any two) [10]**

- a) Functions of Middle Level Management.
- b) Production Planning Process.
- c) professional Management.

**P.T.O.**



Management.

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(1) मराठी रूपांतर

- सूचना : 1) सर्व प्रश्नांना समान गुण आहेत.  
2) सातपैकी कोणतेही पाच प्रश्न सोडवा.  
3) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) खालील प्रश्नांची थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

[10]

- अ) व्यवस्थापनाची वैशिष्ट्ये सांगा.  
ब) मॅक्स वेबर यांच्या नोकरशाही विषयक प्रतिकृतीचे दोष सांगा.  
क) समिती संघटन चे गुण सांगा.

प्र.2) नियोजन म्हणजे काय? नियोजनाचे महत्त्व स्पष्ट करा.

[10]

प्र.3) संघटनेची व्याख्या द्या. रेखा संघटनाचे फायदे सांगा.

[10]

प्र.4) निर्णय घेणे म्हणजे काय? निर्णय घेणे कार्याची प्रक्रिया स्पष्ट करा.

[10]

प्र.5) व्यवस्थापन म्हणजे काय? व्यवस्थापनाची कार्ये स्पष्ट करा.

[10]

प्र.6) एफ. डब्ल्यू. टेलर यांच्या शास्त्रीय व्यवस्थापनाची तंत्रे स्पष्ट करा.

[10]

प्र.7) टीपा लिहा. (कोणत्याही दोन)

[10]

- अ) मध्यम व्यवस्थापनाची कार्ये.  
ब) उत्पादन नियोजन प्रक्रिया.  
क) व्यावसायिक व्यवस्थापन.

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**B.Com. (Part - I) (Semester - I) Examination, November - 2019**  
**ENGLISH (Compulsory) (Paper - I) (New)**  
**English for Business Communication (CBCS) (AECC-C1)**  
**Sub. Code : 71474**

[10]

Day and Date : Saturday, 23 - 11 - 2019

Total Marks : 50

Time : 03.00 p.m. to 05.00 p.m.

- Instructions: 1) All questions are compulsory.  
 2) Figures to the right indicate full marks.

Q1) A) Complete the following sentences by choosing the correct alternative:[4]

[10]

i) According to Gardiner, our smiles add little to our self \_\_\_\_\_.

- a) impression                      b) Presentation  
 c) expression                      d) beautification

[10]

ii) The unknown citizen worked in factory and he was never \_\_\_\_\_.

- a) got fired                      b) paid for his job  
 c) offered promotion              d) granted leaves

[10]

iii) Algu sold his ox for \_\_\_\_\_ rupees.

- a) one hundred                      b) two hundred  
 c) one hundred and fifty          d) two hundred and fifty

[10]

iv) Mini's mother is often annoyed with \_\_\_\_\_.

- a) Mini's silence                      b) Mini's chatter  
 c) Mini's study                      d) Mini's shouting

[10]

[10]

B) Answer the following questions in one word/phrase/ sentence each: [4]

- i) Where do smiles dwell?  
 ii) Where did the unknown citizen work?  
 iii) What is the business of Samjhu Sahu?  
 iv) Where is the God, according to Desika Pillai?



- Q2) A)** Answer the following questions in 3 to 4 sentences each (any four) [8]
- Why does Gardiner say that smile is better than a silver spoon in the mouth?
  - What was Jumman's reaction after Algu's judgment?
  - How was the work performance of the unknown citizen in a factory?
  - Which event became turning point in the life of Kabuliwala? How?
  - Why, according to the grandmother, was the felling of a tree a crime?
  - Why could the poet not find God?
- B)** Write short notes on the following in about 7 to 8 sentences each (Any 3) [9]
- Gardiner's views on smile
  - Depiction of friendship between Algu and Jumman in 'Panch Parameshwar'
  - The theme of love in 'Kabuliwala'
  - Depiction of loss of individualism in W.H. Auden's 'The Unknown Citizen'
  - Explain 'God is within us' with reference to Desika Pillai's 'Offering in the Temple'.
- Q3) Do as directed:** [8]
- A)** Form new words by using following prefixes
- in-
  - un-
- B)** Form new words by using following suffixes.
- tion
  - less
- C)** Give antonyms of the following words:
- buy
  - increase
- D)** Identify the word class of the underlined words in the following sentences:
- MS Dhoni is successful Indian captain.
  - Super Thirteen* is a best movie
- Q4) A)** Write paragraph describing the following topics. [5]
- Cell phone [5]
  - Your College Library [5]
- B)** Write a paragraph narrating experience of the last day in college. [7]



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**B.Com. (Part - I) (Semester - I) (Pre - revised)**  
**Examination, November - 2019**  
**FINANCIAL ACCOUNTING**  
**Accounting (Paper - I)**  
**Sub. Code : 59640**

Day and Date : Saturday, 23 - 11 - 2019

Total Marks : 50

Time : 03.00 p.m. to 05.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Use of calculator is allowed.

Q1) The following were the Balance Sheets as at 31<sup>st</sup> March 2017 of M/s A & B and P & Q.

Balance Sheets of A &amp; B

Liabilities	Rs.	Assets	Rs.
Sundry Creditors	20,000	Premises	40,000
Mrs A Loan	5,000	Furniture	4,000
Capitals:		Debtors	15,000
A	40,000	Stock	20,400
B	20,000	Cash at Bank	5,600
Total	85,000	Total	85,000

Balance Sheets of P &amp; Q

Liabilities	Rs.	Assets	Rs.
Sundry Creditors	24,000	Investment	15,000
Capitals:		Furniture	5,000
P	24,000	Debtors 20,000	19,000
Q	16,000	Less R.D.D 1,000	
		Stock	18,300
		Cash at Bank	6,700
Total	64,000	Total	64,000

P.T.O.



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The two Firms decided to Amalgamate their businesses as from 1<sup>st</sup> April 2018 under the name of M/s Vijay. For this purpose it was agreed that the Mrs A loan should be repaid by the Firm and Investment of M/s P & Q be not taken over by the new Firm.

Goodwill of M/s A & B was fixed at Rs. 8000 that of M/s P&Q at Rs. 10,000. Premises were revalued at Rs. 50,000. The stock of M/s A & B was valued at Rs. 17,150 and stock of M/s P&Q valued at Rs.20,300. A Reserve of 5% on the Debtors was to created for bad debts of both the firms.

The total capital of the M/s Vijay was Rs. 80,000 and capitals of A,B,P, & Q in new profit sharing ratio was 3:2:3:2 respectively.

Prepare-

- Revaluation A/c and Partners Capital A/c in the books of the both firms. [10]
- Balance Sheet in the books of new firm. [10]

Q2) Attempt any two out of a, b & c.

- A and B sharing profit and losses equally decided to convert their business into a Limited Co., named AB Ltd., on 31<sup>st</sup> March 2017, when their Balance Sheet was:

Balance Sheet

Liabilities	Rs.	Assets	Rs.
Capitals:		Building	4,00,000
A 5,10,000		Plants	3,00,000
B 3,90,000		Furniture	50,000
	9,00,000	Debtors	2,80,000
Bill payable	50,000	Stock	1,00,000
Creditors	2,50,000	Bank	70,000
	12,00,000		12,00,000

AB Ltd. Agreed to take over all the assets & liabilities at the value stated below.

Buildings Rs. 4,20,000; Plants Rs. 2,50,000; Furniture Rs. 43,400, Stock Rs. 80,000; Debtors subject to provision for doubtful debts at 3% and creditors at a discount of 2%.

The company issued to the firm 63,000 Equity shares of Rs. 10 each at Rs. 12 per share and the balance of purchases price is paid in cash.

prepare : Realisation Account.

[10]



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- b) Dr. Ajit commenced his practice on 1<sup>st</sup> April, 2016 with Rs. 15,000. his Receipts and Payments Account for the year ending 31<sup>st</sup> March, 2017 was as under:

Receipts & Payments A/c

Dr. for the year ending 31-3-2017 Cr.

Receipts	Rs.	Payments	Rs.
To Cash Introduced	15,000	By Furniture	4,000
To Visits	20,000	By Equipments	5,000
To Receipts from Dispensing	12,000	By Purchase of Drugs	3,000
To Sundry Receipts	500	By Salary of Assistant	2,400
		By Rent	1,800
		By Travelling Expenses	1,200
		By Stationery	100
		By Lighting	200
		By Journals	300
		By Drawings	10,000
		By Balance	19,500
	47,500		47,500

Account outstanding for visits and dispensing were Rs. 1,200 and 900 respectively. Salary payable to Assistants Amounted to Rs. 600. 40% of travelling expenses were for domestic purpose. Stock of drugs on 31-3-2017 was Rs. 800. Amount payable for purchase of drug's was Rs. 300. Furniture and equipment's depreciated at 10%.

Prepare receipts and Expenditure Account for the year ending 31<sup>st</sup> March, 2017. [10]



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- c) X Ltd. was formed to acquire the business of P,Q&R who shares profits in the ratio of 2:1:1 respectively. The Balance Sheet of the firm on 31<sup>st</sup> March 2017 was as follows:

Liabilities	Rs.	Assets	Rs.
Capitals A/cs		Plants & Machinery	37,000
P	25,000	Stock	17,000
Q	12,000	Debtors	19,000
R	12,000	Motor Car	10,000
Investment Fluctuation		Investment	10,000
Funds	5,000	Cash	1,000
Creditors	24,000		
Bills payable	16,000		
	94,000		94,000

X Ltd. Took Plants & Machinery, Stock and Debtors at 10% less than the book value and agreed to pay Rs. 10,000 for the Goodwill. It is also agreed to pay the creditors at book value. The purchases considerations was satisfied in 400 shares of Rs. 100 each and balance in cash.

Mr. P took the motor car at Rs. 8,000. Investments were sold in the Market for Rs. 9,000. The partnership firm paid Bills Payable at 10% discount.

Realisation expenses amounted to Rs. 2,300.

The partnership firms sold the shares of X Ltd. of Rs. 36,000. The X Ltd. Issued for cash of Rs. 36,000.

Prepare - Partners Capital A/c & Cash A/c.

[10]

Q3) Write short note any two out of four.

[10]

- Dual Aspect concept
- Consistency
- Branches of Accounting
- Objectives of Accounting



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profits  
on 31<sup>st</sup>

Rs.

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less than

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variations

in the

at 10%

The X

[10]

[10]



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**B.Com. (Part - I) (Semester - I) (CBCS) Examination,  
November - 2019**

**CC-A1 : MICRO ECONOMICS (Paper - I) (New)**

**Sub. Code : 71471**

**Day and Date : Wednesday, 20 - 11 - 2019**

**Total Marks : 50**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of seven.

- Q1) Write short answers (Any two) [10]
- a) Explain the Expansion path.
  - b) State market survey method of demand forecasting.
  - c) Explain External economics of scale.
- Q2) State income effect and substitution effect. [10]
- Q3) State an importance of demand forecasting in Business decision making. [10]
- Q4) Explain the law of variable proportion. [10]
- Q5) State external economies of scale. [10]
- Q6) Explain short run cost curves. [10]
- Q7) Write short notes. (Any Two) [10]
- a) Indifference curve map
  - b) Revenue curves under perfect competition
  - c) Money cost and Real cost

P.T.O



## Economic.

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मराठी रूपांतर

- सूचना : 1) सर्व प्रश्नांना समान गुण आहेत.  
2) सातपैकी कोणतेही पाच प्रश्न सोडवा.

प्र.1) थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

[10]

- अ) विस्तार पथ म्हणजे काय ते स्पष्ट करा.  
ब) मागणी अनुमानाची बाजार सर्वेक्षण पद्धती विशद करा.  
क) उत्पादनाच्या बहिर्गत बचती स्पष्ट करा.

प्र.2) उत्पन्न परिणाम आणि पर्यायता परिणाम विशद करा.

[10]

प्र.3) मागणी अनुमानाचे व्यावसायिक निर्णयातील महत्व विशद करा.

[10]

प्र.4) बदलत्या प्रमाणाच्या नियमाची चर्चा करा.

[10]

प्र.5) उत्पादनाच्या बहिर्गत बचती विशद करा.

[10]

प्र.6) उत्पादन खर्चाचे अल्पकालिन वक्र स्पष्ट करा.

[10]

प्र.7) टीपा लिहा. (कोणत्याही दोन)

[10]

- अ) समवृत्ती वक्र नकाशा  
ब) पूर्णस्पर्धेतील प्राप्तीचे वक्र  
क) पैशातील खर्च आणि वास्तव खर्च

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**B. Com. (Part - I) (Semester - I) (CBCS) (New) Examination,  
November - 2019**

**[10] (CC-A3) : MANAGEMENT PRINCIPLES AND  
APPLICATIONS (Paper - I)**

**Sub. Code : 71472**

**Day and Date : Thursday, 21 - 11 - 2019**

**Total Marks : 50**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of seven.
  - 3) Figures to right indicate full marks.

**[10]**

**[10]**

**Q1) Write short answers (Any two out of three). [10]**

**[10]**

a) Explain Modern approach to management

**[10]**

b) Explain factors of Behavioral Approach

**[10]**

c) Explain factors of Organizational Environment

**[10]**

**Q2) Explain the study of Need of Management. [10]**

**Q3) Explain the detail Elton Moyo's Hawthorne Experiment. [10]**

**Q4) Explain the process of planning function. [10]**

**Q5) Explain the importance and various types of Decision Making. [10]**

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Q6) Define the Organization explain various steps in organizing process. [10]

Q7) Write short answers (Any two out of three). [10]

- Difficulties / obstacles in Delegation
- Decentralization & Merits, Demerits
- Communication process

② चिन्ता 19.10

मराठी रूपांतर

Management

- सूचना :
- सर्व प्रश्नांना समान गुण आहेत.
  - सातपैकी कोणतेही पाच प्रश्न सोडवा.
  - उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) थोडक्यात उत्तरे लिहा. (तीनपैकी कोणतेही दोन) [10]

- व्यवस्थापनाच्या आधुनिक दृष्टिकोनाची माहिती द्या.
- वर्तणूकविषयक दृष्टिकोनाच्या घटकांची माहिती द्या.
- संघटनात्मक पर्यावरणाची वैशिष्ट्ये थोडक्यात सांगा.

प्र.2) व्यवस्थापनाच्या अभ्यासाची आवश्यकता स्पष्ट करा. [10]

प्र.3) एल्टन मेयो यांच्या हॅथॉर्न प्रयोगांची सविस्तर माहिती द्या. [10]

प्र.4) नियोजन कार्याची प्रक्रिया स्पष्ट करा. [10]

प्र.5) निर्णयांचे महत्त्व सांगून, निर्णयाचे विविध प्रकार स्पष्ट करा. [10]

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[10]

प्र.6) 'संघटन' या संज्ञेची व्याख्या देवून, संघटन प्रक्रियेतील विविध टप्पे स्पष्ट करा.

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[10]

[10]

प्र.7) टिपा लिहा. (तीनपैकी कोणत्याही दोन)

अ) अधिकार प्रदानातील अडचणी / अडथळे

ब) विकेंद्रिकरण - गुण - दोष

क) संदेशवहन प्रक्रिया



[10]



[10]

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[10]

[10]

[10]

[10]

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Seat  
No.**B.Com. (Part - I) (Semester - I) (CBCS) (New) Examination,  
November - 2019****CC - A5 : FINANCIAL ACCOUNTING (Paper - I)****Sub. Code : 71473**

Day and Date : Friday, 22 - 11 - 2019

Total Marks : 50

Time : 03.00 p.m. to 05.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Use of calculator is allowed.

Q1) Following are the balance sheets of M/S A&B and M/S C & D as on 31<sup>st</sup> March, 2019

Balance Sheets as on 31<sup>st</sup> March, 2019

Liabilities	A & B (Rs.)	C & D (Rs.)	Assets	A & B (Rs.)	C & D (Rs.)
Sundry Creditors	2,00,000	2,50,000	Cash at Bank	56,000	67,000
Bills Payable	1,00,000	50,000	Stock	2,04,000	1,83,000
Capital:			Sundry Debtors	1,50,000	2,00,000
A	4,00,000		Office Premises	4,00,000	
B	2,00,000		Furniture	40,000	2,00,000
C		2,40,000	Bills Receivable	50,000	50,000
D		1,60,000			
	9,00,000	7,00,000		9,00,000	7,00,000

The two firms decided to amalgamate their business as on 1<sup>st</sup> April, 2019 on the following terms.

- 1) Goodwill of M/S A & B be fixed at Rs. 80,000 and that of M/S C & D at Rs. 1,00,000.
- 2) Premises be valued at Rs. 5,00,000.
- 3) Stock of M/S A & B be written down by Rs. 40,000 and that M/S C & D be written up by Rs. 20,000.
- 4) A provision for R.D.D. be created on sundry debtors at 5% in both the firms.
- 5) Create 5% discount on sundry creditors of both the firms.

P.T.O.



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You are required to prepare:

- a) Revaluation A/c and Partner's Capital A/c in both the firms. [10]  
 b) Opening Balance Sheet in the books of the new firm. [10]

Q2) Attempt any two out of a, b & c.

- a) The Adhik Electricals Kolhapur consigned 150 Dish Antenna to M/s Shalan Trading Co. Sangali. The cost of each Dish is Rs. 750. The consignor paid Rs. 650 as insurance and Rs. 1,300 as freight. The Account Sales was received from M/s Shalan Trading Co. Showing the sale of 130 dish at Rs. 900 each. The expenses incurred by them were, carriage Rs. 600, other expenses Rs. 390 and commission at 5% on Sales. Prepare Consignment A/c in the books of Adhik Electricals Kolhapur. [10]
- b) Dr. Dilraj commenced his practice on 1<sup>st</sup> April, 2017 at Kolhapur. His receipt and payment for the first year as follows :

**Receipts and Payments Account**  
for the year ended on 31<sup>st</sup> March 2018

Receipts	Rs.	Payment	Rs.
To Cash Introduced	10,00,000	By Furniture	1,00,000
To Fees received	5,00,000	By Equipments	3,80,000
To Receipt from Dispensary	9,00,000	By Generator	2,40,000
To Visit Fees	3,00,000	By Medicines	60,000
To Miscellaneous receipts	1,00,000	By Salary of the Staff	3,00,000
		By Rent of Hospital Building	1,20,000
		By Office Expenses	74,000
		By Sundry Expenses	50,000
		By Drawings	4,60,000
		By Bank Deposits	10,00,000
		By Cash Balance	16,000
	28,00,000		28,00,000

Other Information :

- 1) Fees Rs. 50,000 is still to be received.
  - 2) Salary to assistant unpaid Rs. 7,500
  - 3) Depreciate Furniture, Equipments and Generator by 10%
- Prepare Receipts and Expenditure Account for the year ended on 31/3/2018.

[10]



- c) On 1<sup>st</sup> April, 2017 Dev & Sons of Mumbai consigned goods of Rs. 11,00,000 to Rane & Sons of Kolhapur at a Proforma invoice price of Rs. 15,00,000. Dev & Sons paid Rs. 40,000 for freight and Insurance. Rane & Sons paid Rs. 1,00,000 for carriage and other expenses. Rane & Sons sent a bank draft of Rs. 2,00,000 to Dev & Sons as an advance.

Rane & Sons sold all the goods for Rs. 16,00,000. Rane & Sons entitled to a commission at 5% on sales proceeds. Rane & Sons remitted balance to Dev & Sons after deducting their commission and expenses.

Prepare Consignment A/c and Rane & Sons A/c in the books of Dev & Sons. [10]

Q3) Write Short Notes (Any Two) :

[10]

- Going Concern Concept.
- Advantages of Accounting.
- Receipts and expenditure Account.
- Concept of IFRS.



Rs.
00,000
80,000
40,000
60,000
00,000
20,000
74,000
50,000
60,000
00,000
16,000
00,000







प्र.4) थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

- अ) व्यक्तिमत्व विकासातील भाषेचे महत्त्व सांगा.
- ब) व्यक्तिमत्व विकासातील आवश्यक घटक कोणते ते लिहा.
- क) व्यक्तिमत्व विकास ही संकल्पना विशद करा.

प्र.5) थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

- अ) वाचन कौशल्याचे स्वरूप स्पष्ट करा.
- ब) श्रवणकौशल्याविषयी थोडक्यात लिहा.
- क) महाविद्यालयात नवीन प्रवेश घेतलेल्या विद्यार्थ्यांच्या स्वागत समारंभाची कार्यक्रमपत्रिका तयार करा.
- ड) 'राष्ट्रीय सेवा योजना उद्घाटन' या समारंभाचे फलकलेखन करा.





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Total No. of Pages : 2

Seat  
No.

**B.Com. (Part - I) (Semester - I) (New) (CBCS) Examination,  
November - 2019**

**GEC-VI : TAX PROCEDURE AND PRACTICE (Paper - I)  
Indian Income Tax System and IT Law**

**Sub. Code : 72226**

**Day and Date : Monday, 25 - 11 - 2019**

**Total Marks : 50**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions:**
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of seven.

**Q1) Write short notes on (any two) [10]**

- a) Residential Status
- b) Leave Encashment
- c) Previous Year
- d) Person

**Q2) Explain income from House Property and how it is different from income from Capital Gains. [10]**

**Q3) Explain incomes which do not form part of total income [10]**

**Q4) Mr. Sagar has employment in Chennai. He gets Rs. 65,000 p.m. as Basic Salary and D.A. (40% forming part of retirement benefit) Rs. 40,000 p.m. He pays house rent of Rs. 12,000 p.m. He receives HRA from Employer of Rs. 14,000 p.m. Calculate the taxable H.R.A. for A.Y. 2019-20. [10]**

**P.T.O.**



Q5) Mr. Gopal is working in Mumbai. He has following salary income during F.Y. 2018-19. You are requested to compute his taxable salary income for A.Y. 2019-20. [10]

- Basic salary Rs. 70,000 p.m
- D.A. (Part of retirement benefit) 40% of Basic salary
- Hostel expenditure allowance for 3 children Rs. 15,000
- Children Education allowance for 3 children Rs. 10,000
- City Compensatory Allowance Rs. 10,000
- Rent free accommodation provided by employer in Mumbai and accommodation is owned by employer himself.
- Employer's contribution to Recognized Provident Fund Rs. 14,000 p.a
- Interest credited to Recognized Provident Fund @12% p.a. Rs. 5,000
- Entertainment allowance of Rs. 3,000
- Professional Tax of Rs. 3,000

Q6) Mr. Sahil has two houses, the particulars of which are as follows F.Y. 2018-19.

Sr. No.	Particulars	HP 01	HP 02
1	Municipal Valuation	8,00,000	13,00,000
2	Fair rent	11,00,000	16,00,000
3	Annual rent receivable	---	19,00,000
4	Expenses on the house		
	Municipal Taxes paid	10%	10%
	Fire insurance	22,000	-
	Land revenue	4,200	3,000
6	Interest on HP loan for construction	50,000	75,000
7	Ground Rent	13,000	14,000

Both the houses were constructed during 1998. You are required to compute House property income for A.Y. 2019-20. [10]

Q7) Mr. Bharat purchased a House for Rs. 37,00,000 in the year 2005-06, spent Rs. 2,30,000 on its improvement during 2011-12. He sold the house for Rs. 70,00,000 in the P.Y. 2018-19. [10]

The cost inflation index

Year	Rs.
2005-06	117
2011-12	184
2018-19	280

Calculate the capital gain of Mr. Bharat for A.Y. 2019-20.



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e during F.Y.  
me for A.Y.  
[10]

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**B.Com. (Part - I) (Semester - I) (CBCS) Examination,  
November - 2019**

**PRINCIPLES OF MARKETING (Paper - I)**

**Sub. Code : 71475**

**Day and Date : Monday, 25 - 11 - 2019**

**Total Marks : 50**

**Time : 03.00 p.m. to 05.00 p.m.**

**Instructions : 1) Attempt any five questions.**

**2) Figures to the right indicate full marks.**

**Q1) Answer the following questions in short (any two) : [10]**

- Explain the nature of marketing.
- State consumer buying process.
- State growing importance of rural marketing.

**Q2) What is marketing? Explain the importance of marketing towards economy and society. [10]**

**Q3) What is market segmentation? State the importance of market segmentation. [10]**

**Q4) State the marketing mix planning for rural markets. [10]**

**Q5) What is online marketing? Explain its advantages. [10]**

**Q6) Explain the marketing research process. [10]**

**Q7) Write short notes (any two) [10]**

- Internal factors of marketing environment.
- Product positioning.
- Understanding rural consumer.

**P.T.O.**



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Total No. of Pages : 2

Mumbai and

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[10]



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2019-20.

Marketing

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## मराठी रूपांतर

- सूचना : 1) सातपैकी कोणतेही पाच प्रश्न सोडवा.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) खालील प्रश्नांची थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

- अ) विपणनाचे स्वरूप विशद करा.  
ब) उपभोक्त्याची खरेदी प्रक्रिया स्पष्ट करा.  
क) ग्रामीण विपणनाचे वाढते महत्व स्पष्ट करा.

प्र.2) विपणन म्हणजे काय? अर्थव्यवस्थेच्या व समाजाच्या दृष्टिकोनातून विपणनाचे महत्व विशद करा. [10]

प्र.3) बाजारपेठ विभाजन म्हणजे काय? बाजारपेठ विभाजनाचे महत्व स्पष्ट करा. [10]

प्र.4) ग्रामीण बाजारपेठेसाठी विपणन मिश्रण नियोजन स्पष्ट करा. [10]

प्र.5) ऑनलाईन विपणन म्हणजे काय? त्याचे फायदे विशद करा. [10]

प्र.6) विपणन संशोधन प्रक्रिया विशद करा. [10]

प्र.7) टिपा लिहा. (कोणतेही दोन) [10]

- अ) विपणन पर्यावरणाचे अंतर्गत घटक  
ब) वस्तू स्थाननिश्चितीकरण  
क) ग्रामीण उपभोक्त्याबाबतचे आकलन

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**B.Com. (Part - I) (Semester - I) (Old)**  
**Examination, November - 2019**  
**BUSINESS MATHEMATICS (Paper - I)**  
**Sub. Code : 59644**

[10]

Day and Date : Tuesday, 26 - 11 - 2019  
 Time : 3.00 p.m. to 5.00 p.m.

2019-20  
 (2)

Total Marks : 50

- Instructions :
- 1) Attempt any five questions.
  - 2) Figures to the right indicates full marks.
  - 3) Use of nonprogrammable calculator is allowed.
  - 4) Graph paper will be supplied on request.

Q1) Attempt any Two

[10]

[10]

- a) Find the  $n^{\text{th}}$  term of a sequence 7,11,15..... Also find the 25<sup>th</sup> terms of the sequence.

[10]

- b) Find the value of x if  $\begin{vmatrix} x+1 & x+1 \\ x+2 & x-2 \end{vmatrix} = 0$ .

[10]

- c) A manufacturer produces two types of toys dolls and cars. The rate of production of dolls is 4 pieces per hour and that of cars is 5 pieces per hour. The producer earns Rs. 15 per doll and Rs. 20 per car. If the shift of 16 hours is available, formulate the linear programming problem for maximum profit.

[10]

[10]

Q2) Derive the formula for sum of first n terms of a G.P. whose first term is a and the common ratio is r. Hence find the sum of first 15 terms of a G.P. 1,3,9.....

[10]

[10]

Q3) Solve the equations  $2x - y + 3z = 4$ ,  $x + y + z = 2$ ,  $3x - y - z = 2$  by Cramer's rule.

[10]

P.T.O.



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Q4) Find the inverse of  $\begin{bmatrix} 1 & 0 & -1 \\ 3 & 4 & 5 \\ 0 & 6 & 2 \end{bmatrix}$  by adjoint method. [10]

Q5) Minimize the function  $z = 4x + 3y$  subject to the conditions  $x + y \geq 4$ ,  $3x + y \geq 6$ ,  $x \geq 0$ ,  $y \geq 0$ . (Use Graphical Method) [10]

Q6) Define the terms : Simple interest and Compound interest. [10]

If the difference between the simple and compound interest on a certain amount for two years at the rate 4% p.a. is Rs. 320. What was the sum?

Q7) Attempt any Two. [10]

a) If  $A = \begin{bmatrix} 1 & 2 \\ 3 & 4 \end{bmatrix}$ , show that A satisfies the equation  $A^2 - 5A + 2I = 0$  where

I is a unit matrix of order 2.

b) A man deposits Rs. 100 on the first of every month for a year with bank at 6% p.a. simple interest. Find the amount on his account at the end of the year.

c) Find the simple interest on Rs. 2000 for 8 months at the rate 16% p.a.



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Total No. of Pages : 2

[10] B.Com. (Part - I) (Semester - I) (CBCS) Examination, November - 2019

**GEOGRAPHY (Paper - I)**

**(GEC-B5) Commercial Geography (New)**

**Sub. Code : 71484**

**Day and Date : Tuesday, 26 - 11 - 2019**

**Total Marks : 50**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of seven.
  - 3) Use of map stencils is allowed.
  - 4) Neat diagrams and maps should be drawn wherever necessary.

**Q1) Write short Answers (Any two out of three) [10]**

- a) What is commercial Geography?
- b) What is the conservation of resources?
- c) What is Globalization?

**Q2) Give an account of Natural resources of the world. [10]**

**Q3) State the importance of forest resources. [10]**

**Q4) Explain primary economic activities of man [10]**

**Q5) State the good effects of Globalization. [10]**

**Q6) Write on 'Globalization and Indian Economy' [10]**

**Q7) Write Short Notes (Any two out of Three) [10]**

- a) Human resources
- b) Secondary economic activities of man
- c) Organization of petroleum Exporting countries.

**P.T.O.**



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मराठी रूपांतर

- सूचना :
- 1) सर्व प्रश्नांना समान गुण आहेत.
  - 2) सातपैकी कोणतेही पाच प्रश्न सोडवा.
  - 3) नकाशा स्टेन्सिल्लस वापरण्यास परवानगी आहे.
  - 4) आवश्यक तेथे सुबक आकृत्या व नकाशे काढा.

- प्र.1) थोडक्यात उत्तरे लिहा (तीनपैकी कोणतेही दोन) [10]
- अ) वाणिज्य भूगोल म्हणजे काय?
  - ब) साधनसंपत्तीचे संधारण म्हणजे काय?
  - क) जागतिकीकरण म्हणजे काय?
- प्र.2) जगातील नैसर्गिक संपत्तीसाधनांचा वृत्तांत द्या. [10]
- प्र.3) जंगल संपत्तीसाधनांचे महत्व विशद करा. [10]
- प्र.4) मानवाचे प्राथमिक आर्थिक व्यवसाय स्पष्ट करा. [10]
- प्र.5) जागतिकीकरणाचे चांगले परीणाम विशद करा. [10]
- प्र.6) “जागतिकीकरण आणि भारतीय अर्थव्यवस्था” यावर लिहा. [10]
- प्र.7) थोडक्यात टिपा लिहा (तीनपैकी कोणत्याही दोन) [10]
- अ) मानवी संपत्ती साधने
  - ब) मानवाचे द्वितीयक आर्थिक व्यवसाय
  - क) खनिजतेल निर्यातदार देशांची संघटना





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**B.Com. (Part - I) (Semester -II) Examination, November - 2019**

**PRINCIPLES OF MARKETING(Paper - II)**

**Sub. Code: 59651**

[10] Day and Date : Friday, 15 - 11 - 2019 Total Marks : 50  
Time : 12.00 noon. to 2.00 p.m.

- Instructions :
- 1) Attempt any five questions out of seven.
  - 2) Figures to the right indicate full marks.

[10] Q1) Answer the following questions in brief (any two): [10]

- a) What are the features of product?
- b) Explain the problems of services marketing.
- c) What is retailing?

[10] Q2) Discuss the internal factors influencing the price determination of product. [10]

[10] Q3) Discuss the classification of retailing according to marketing strategies. [10]

[10] Q4) Describe the stages in selling process. [10]

[10] Q5) Explain the factors affecting the choice of a distribution channel. [10]

[10] Q6) Explain the classification of services marketing. [10]

[10] Q7) Write short notes. (Any two): [10]

- a) Difference between brand name and trademark.
- b) Characteristics of services.
- c) Non-store retailing.



Marketing

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### मराठी रूपांतर

- सूचना : 1) सातपैकी कोणतेही पाच प्रश्न सोडवा.  
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) खालील प्रश्नांची थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

[10]

- अ) वस्तूची वैशिष्ट्ये स्पष्ट करा.  
ब) सेवांच्या विपणनामधील समस्या सांगा.  
क) किरकोळ व्यापार म्हणजे काय?

प्र.2) वस्तूच्या किंमतीवर परिणाम करणारे अंतर्गत घटक सांगा.

[10]

प्र.3) किरकोळ व्यापाराचे विपणन व्यूहरचनेनुसार वर्गीकरण करा.

[10]

प्र.4) विक्रय प्रक्रियेतील विविध अवस्था स्पष्ट करा.

[10]

प्र.5) वितरणाचे मार्ग निवडीवर परिणाम करणाऱ्या घटकांचे वर्णन करा.

[10]

प्र.6) विपणनाच्या दृष्टीने सेवांचे वर्गीकरण करा.

[10]

प्र.7) टीपा लिहा. (कोणत्याही दोन)

[10]

- अ) चिन्हनाम व व्यापारी चिन्ह यातील फरक  
ब) सेवांची वैशिष्ट्ये  
क) बिनदुकानी किरकोळ व्यापार



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Total No. of Pages : 3

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B.Com. (Part - I) (Semester - II) Examination, November - 2019

ENGLISH (Compulsory)

English for Business Communication (Paper - II)

Sub. Code : 59647

Day and Date : Friday, 8 - 11 - 2019

Total Marks : 50

Time : 12.00 noon. to 2.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.

Q1) A) Complete the following sentences choosing the correct alternative. [5]

a) The messenger selects \_\_\_\_\_ cake for the man.

- i) Vanilla
- ii) Strawberry
- iii) Mango
- iv) Chocolate

b) Our life is \_\_\_\_\_ without leisure.

- i) Unlucky
- ii) Fortunate
- iii) Poor
- iv) Rich

c) As per the will of his uncle, if Gillian spent the money Wisely he would get \_\_\_\_\_

- i) 10000 dollars
- ii) 50000 dollars
- iii) 20000 dollars
- iv) 30000 dollars

d) The man - eating leopard was shot at \_\_\_\_\_

- i) Guptkashi
- ii) Kedarnath
- iii) Gulabrai
- iv) Garhwal

e) The oppressors advised the oppressed to raise \_\_\_\_\_

- i) The funds
- ii) A voice
- iii) An army
- iv) A force

P.T.O.



B) Do as directed:

- a) Give the synonym at 'progress'
- b) Give antonym for 'sacred'
- c) Form a word by using suffix '-i+y'
- d) He told her a \_\_\_\_\_ (story / storey).

(Use the correct word from the pair and rewrite sentence)

- e) Use the phrase in your own sentence to resist.

Q2) A) Answer the following questions in 2-3 sentences each. (Any Three)

- a) How does the company honour an employee before firing him/her?
- b) What is the theme of the poem 'Leisure'?
- c) What did Old Bryson suggest to Gillian about spending money?
- d) How was the local bus named as the hunger - strike bus?
- e) Why do the oppressed "wait for the next insulting words" from oppressors?

B) Write short notes in about 50-60 words each. (Any Two)

- a) Encounter between the oppressed and the oppressors.
- b) Guptkashi
- c) Late Uncle Gillian's Will

Q3) A) Form an advertisement on the product 'sun-silk-shampoo' describing its features.

B) Here is a table diagram giving information about agriculture production. Read it and write a paragraph on it.

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[5]



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Agriculture Production (Million Tonnes)						
Sr. No.	Commodity	1950-51	1991-92	2001-02	2008-09	2009-10
1	Food grains	51.0	167.0	212.9	234.4	218.2
2.	Pulses	8.4	12.0	13.4	14.6	14.6
3.	Sugarcane	69.0	249.0	297.2	285.0	277.7
4.	Oil Seeds	5.1	18.3	20.7	27.7	24.9

Q4) A) Draft a notice as the president of the Literary Association, informing the students about Elocution competition. Provide the topics, rules and time of the competition. [6]

B) Draft an agenda for the meeting of the Managing committee of Vishwakarma Housing Society, Kolhapur regarding the problems, facilities in the society. [7]

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**B.Com. (Part - I) (Semester - II) (Pre-Revised) Examination, November - 2019**

**BUSINESS ECONOMICS (Paper - II)**

**Sub. Code: 59648**

**Day and Date : Monday, 11 - 11 - 2019**

**Total Marks : 50**

**Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) Attempt any five questions out of the seven.
  - 2) Figures to the right indicate full marks.
  - 3) Neat diagram should be drawn wherever necessary.

**Q1) Write short answers. (any two) [10]**

- a) Explain the concepts of money cost and real cost.
- b) State the features of perfect competitive market.
- c) Describe the short run cost curves.

**Q2) Explain the price and out-put determination under perfect competition. [10]**

**Q3) Explain the AR and MR curves under monopoly. [10]**

**Q4) Describe the characteristics of monopolistic competition. [10]**

**Q5) Explain the Ricardian theory of rent. [10]**

**Q6) Discuss the Keynesian theory of interest. [10]**

**Q7) Write short notes. (any two) [10]**

- a) Labour exploitation.
- b) Oligopoly.
- c) Profit.

**P.T.O.**



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## मराठी रूपांतर

- सूचना :**
- 1) सातपैकी कोणतेही पाच प्रश्न सोडवा.
  - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
  - 3) आवश्यक तेथे सुबक आकृत्या काढा.

**प्र.1)** थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

- अ) पैशातील खर्च आणि वास्तव खर्च या संकल्पना स्पष्ट करा.
- ब) पूर्ण स्पर्धेच्या बाजाराची वैशिष्ट्ये सांगा.
- क) अल्पकालीन खर्च वक्र विशद करा.

**प्र.2)** पूर्ण स्पर्धेतील पेढीचे अल्पकालीन किंमत निश्चिती आणि उत्पादन समतोल स्पष्ट करा.

**प्र.3)** मक्तेदारीतील सरासरी प्राप्ती व सीमांत प्राप्तीचे वक्र स्पष्ट करा.

**प्र.4)** मक्तेदारीयुक्त स्पर्धेची वैशिष्ट्ये विशद करा.

**प्र.5)** रिकार्डोचा खंड सिद्धांत स्पष्ट करा.

**प्र.6)** केन्सच्या व्याजाच्या सिद्धांताची चर्चा करा.

**प्र.7)** टीपा लिहा. (कोणत्याही दोन)

- अ) श्रमिकांचे शोषण
- ब) अल्पाधिकार
- क) नफा

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**B.Com. (Part-I) (Semester-II) Examination, November - 2019**  
**FINANCIAL ACCOUNTING (Paper-II)**

**Sub. Code: 59650**

Day and Date : Thursday, 14 - 11 - 2019

Total Marks : 50

Time : 12.00 p.m. to 2.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicates full marks.
  - 3) Use of calculator is allowed.

**Q1)** Vishal keeps his books under Single Entry System. He gives you the following information relating to the year ending 31<sup>st</sup> March, 2017.

**Summary of Bank Transactions**

Particulars	Rs.	Particulars	Rs.
To Balance at Bank	2,800	By Paid to Creditors	35,000
To Received from Debtors	48,000	By Salaries	6,500
To Cash Sales	11,000	By General Expenses	2,300
To Capital brought during the year	6,000	By Rent and Taxes	1,500
To Interest on investment	200	By Drawings	3,600
		By Cash Purchases	12,000
		By Bal at Bank	7,100
	<b>68,000</b>		<b>68,000</b>

Assets and Liabilities	31-3-2016 Rs.	31-3-2017 Rs.
Sundry debtors	14,500	17,600
Machinery	7,500	7,500
Sundry creditors	5,800	7,500
Furniture	1,200	1,200
Investments	5,000	5,000
Stock	3,900	5,700

Provide depreciation 10% on machinery and furniture and provide Rs. 800 against doubtful debts.

You are required to prepare

- a) Trading, Profit and Loss Account for the year ending 31<sup>st</sup> March, 2017. [10]
- b) Balance Sheet as on that date. [10]

**P.T.O.**



Q2) Attempt any two of the following a, b and c.

- a) On 1<sup>st</sup> April, 2017 Sumit and Sons of Mumbai consigned goods of Rs. 11,000 to Ram and Co. of Banglore at a proforma invoice value of Rs. 15,000. Sumit and Sons paid Rs. 400 for freight and insurance, Ram and Co. Paid Rs. 1,000 for carriage and other expenses. Ram and Co. sent a bank draft of Rs. 2,000 to Sumit and Sons as an advance, Ram and Co. sold all goods for Rs. 16,000. Ram and Co. entitled to a commission at 5% on sale proceeds. Ram and Co. remitted balance to Sumit and Sons after deducting their commission and expenses.

Prepare Consignment Account, in the books of Sumit and Sons. on 30-4-2017. [10]

- b) M/S Shah Bros., Mumbai, has a branch at Kolkata. All goods required for sale at Kolkata are supplied at cost plus 25% and all cash received at the Branch is banked daily in the Head Office Account opened in a Bank at Kolkata.

Stock (1-1-2017)	7,900
Debtors (1-1-2017)	11,300
Petty Cash (1-1-2017)	90
Returns Inward	400
Goods Invoiced to Branch	25,000
Goods returned to Head office	1,000
Baddebts	100
Cash Sales	1,400
Branch expenses paid by Head Office	
Rent	1,400
Salary	1,500
Sundries	700
Allowances Given	450
Petty Cash Expenses at Branch	240
Total Sales	34,900
Remittance to Branch for Petty Cash	280
Stock (31-12-2017)	8,400
Debtors (31-12-2017)	19,510

From the above information give the Branch Account & Branch Debtors Account. [10]



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- c) Amar of Mumbai consigned 200 machines costing Rs. 1,000 each to Pravin of Pune. The consignor paid Rs. 1,800 for transport charges and Rs. 2,200, for insurance. Pravin remitted Rs. 40,000 by bank draft as an advance against the consignment and paid octroi at 2% on invoice price of the machines and Rs. 1,000 for carriage. He sold all the machines for Rs. 2,40,000 and sent an account sales. He also sent a demand draft to Mr. Amar for the balance due to him after deducting his expenses and a commission at 10% on gross sale proceeds.

Prepare Amar's Account in the books of Pravin and Pravin's Account in the books of Amar. [10]

Q3) Write short notes any two: [10]

- a) Branch Debtors Account.
- b) Advantages of Computerised Accounting.
- c) Types of Vouchers.
- d) Features of Tally.

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**B.Com. (Part - I) (Semester - I) (CBCS) Examination,  
November - 2019**

**TAX PROCEDURE AND PRACTICE (Vocational) (New)  
GEC - V3 : Goods & Service Tax (Paper - II)**

**Sub. Code : 72227**

**Day and Date : Tuesday, 26 - 11 - 2019**

**Total Marks : 50**

**Time : 03.00 p.m. to 05.00 p.m.**

- Instructions :**
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of seven.

**Q1) Write short notes on (Any 2) : [10]**

- a) Name of the Acts Merged (Subsumed) under GST Act 2017.
- b) Advantages & Disadvantages of GST Implementation.
- c) Difference between CGST & SGST.

**Q2) Explain in Brief CGST, SGST, IGST & UTGST. [10]**

**Q3) Give Definitions U/s. 2 of CGST Act 2017 [10]**

- a) Dealer.
- b) Aggregate Turnover.
- c) Input Tax credit (ITC).
- d) Mixed Supply.
- e) Debit Note.

**P.T.O.**



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**Q4)** Calculate GST liability of the dealer using following details [10]

M/s Sharma & Shah Co Chartered Accountants is a registered firm under GST Act, 2019. They have given following particulars for the Month of July 2019.

Details of Fees Received

i) Fees for Tax Audit & Fees for Vat Audit.	Rs.	2,50,000/-
ii) Fees of preparation Project Report.	Rs.	50,000/-
iii) Fees for drafting Registration of Partnership Firm	Rs.	25,000/-
iv) Fees for Co.-Operative Auditors Services	Rs.	3,00,000/-
v) Fees for Attending hearing at Income Tax Office & notices received from I.T. Department	Rs.	1,50,000/-
<b>Total Fees Received</b>	<b>Rs.</b>	<b>7,75,000/-</b>

Above fees are net figures & GST Rate is 18% . Details of Purchases

- i) Stationery Purchases Net Rs. 10,000/- CGST Rs. 600 SGST Rs.600
- ii) Telephone Charges Net Rs, 5,000/- CGST Rs. 450 SGST Rs.450

**Q5)** Calculate GST liability of the dealer using following details [10]

Prasad Traders is dealing in Building Material. The business is started on 01.07.2019. He has provided following details.

Details of Purchases

Date	Basic Purchase Price	Rate	IGST	CGST	SGST	Total Invoice Value
16.07.2019	222600.00	5%	0.00	5565.00	5565.00	233730.00
25.07.2019	48800.00	18%	0.00	4392.00	4392.00	57584.00
29.07.2019	102600.00	18%	18468.00	0.00	0.00	121068.00
<b>Total Purchases</b>	<b>374000.00</b>		<b>18468.00</b>	<b>9957.00</b>	<b>9957.00</b>	<b>412382.00</b>

Details of Sales

Date	Sales Price	Rate	IGST	CGST	SGST	Total Invoice Value
08.07.2019	89400.00	5%	0.00	2235.00	2235.00	93870.00
15.07.2019	74600.00	18%	0.00	6714.00	6714.00	88028.00
30.07.2019	4055200.00	5%	202760.00	0.00	0.00	4257960.00
<b>Total Sales</b>	<b>4219200.00</b>		<b>202760.00</b>	<b>8949.00</b>	<b>8949.00</b>	<b>4439858.00</b>

Calculate tax liability of CGST, SGST & IGST for the month of July-2019.



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Q6) Arav Enterprises is trading in Jute Hand Bags [GST Rate 18%]. The firm has provided following details. [10]

a) Details of Purchases

Date	Basic Purchase Price	CGST (9%)	SGST (9%)	IGST (18%)	Total Invoice
06.07.2019	355000.00	31950.00	31950.00	0.00	418900.00
15.07.2019	745000.00	0.00	0.00	134100.00	879100.00
20.07.2019	586000.00	52740.00	52740.00	0.00	691480.00
30.07.2019	498000.00	44820.00	44820.00	0.00	587640.00
05.06.2019	298000.00	26820.00	26820.00	0.00	351640.00
<b>Total Purchases</b>	<b>2482000.00</b>	<b>156330.00</b>	<b>156330.00</b>	<b>134100.00</b>	<b>2928760.00</b>

b) Details of Sales

Date	Basic Sale Price	CGST (9%)	SGST (9%)	IGST (18%)	Total Invoice
10.07.2019	398000.00	35820.00	35820.00	0.00	469640.00
25.07.2019	725000.00	65250.00	65250.00	0.00	855500.00
27.07.2019	382500.00	34425.00	34425.00	0.00	451350.00
31.07.2019	416500.00	0.00	0.00	74970.00	491470.00
<b>Total Sales</b>	<b>1922000.00</b>	<b>135495.00</b>	<b>135495.00</b>	<b>74970.00</b>	<b>2267960.00</b>

Calculate Tax Payable under CGST, SGST & IGST for the month July-2019

Q7) Explain the contents of Tax Invoice under GST Act 2017. [10]





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**B.Com. (Part - I) (Semester - II) (CBCS) (New) Examination,  
November - 2019  
FINANCIAL ACCOUNTING (Paper - II)  
Sub. Code : 71493**

Day and Date : Wednesday, 13 - 11 - 2019

Total Marks : 50

Time : 12.00 noon to 02.00 p.m.

- Instructions :
- 1) All questions are compulsory.
  - 2) Figures to the right indicate full marks.
  - 3) Use of Calculator is allowed.

**Q1)** Shri. Sairaj who maintains his books of accounts on Single entry system, An analysis of his cash book for the year ended 31st March 2017 given below.

Particulars	Debit (Rs.)	Credit (Rs.)
Received from Debtors	60,000	
Paid on Capital	15,000	
Bank Overdraft(1/4/2016)		5,000
Payment to Sundry Creditors		25,000
General Expenses		10,000
Wages		15,500
Drawings		3,000
Cash at Bank (31/3/2017)	16,500	

Further information is as under

	31/3/2016 Rs.	31/3/2017 Rs.
Debtors	53,000	80,000
Creditors	15,000	19,500
Stock	17,000	19,000
Plant and Machinery	20,000	20,000
Furniture	10,000	10,000

The following is also relevant

- i) Interest on capital should be provided at 10% p.a. (on opening balance)
- ii) Provide depreciation at the rate of 10% on plant & machinery and furniture.
- iii) Bad debts during the year amounted to Rs. 800.
- iv) R.D.D. should be created on 5% on sundry debtors.

**P.T.O.**



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You are required to prepare:

- a) Trading and Profit and Loss A/c for the year ending 31/03/2017 [10]
- b) Balance Sheet as on 31/03/2017 [10]

Q2) Attempt any two out of A, B & C.

- a) Shivam Traders, Sangli has branch at Pune, sends goods at 20% above cost. From the following particulars prepare Branch Account in the books of Shivam Traders. [10]

Particulars	Rs.
Stock on 31/3/2018	28,000
Petty Cash at Branch 31/3/2018	200
Goods sent to branch	1,20,000
Cash sent to branch	
Salary	3,600
Sundry Expenses	1,500
Petty cash	300
	5,400
Goods returned to head office	3,000
Cash received from branch	1,30,000
Stock at branch on 31/3/2019	22,500
Petty Cash expenses	225

- b) Devendra Com.Ltd was to purchase the business of shri Vijay and Sanjay who were the partners sharing profits and losses as 2:1 respectively. The Balance sheet of the firm as on 31/3/2017 was as follows-

Balance Sheet

Liabilities	Rs.	Assets	Rs.
Capital A/c	1,10,000	Goodwill	10,000
Vijay	65,000	Land and Building	45,000
Sanjay	45,000	Machinery	25,000
Loan A/c	6,000	Stock	20,000
Bills Payable	7,500	Debtors	22,000
Creditors	16,000	Bills Receivables	8,500
		Investment	6,500
		Cash a Bank	2,500
Total	1,39,500	Total	1,39,500



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The company took over all assets at book value except land and building and stock which were taken over at Rs.50,000 and 15,000 respectively. The investment was sold by the firm for Rs.6000. The firm also discharged the loan account. The Company took over remaining liabilities. The value of goodwill was fixed at Rs.25,000. The Purchase consideration was paid by the company in the form of 10,000 equity shares of Rs.10 each and balance in cash. Realisation expenses amounted to Rs.1,000. Prepare Realisation Account.

[10]

- c) M/S Pranali Traders has a branch at Mumbai. The Goods are invoiced to the branch at Cost Plus 50%. Following information is provided to you for the year ending 31/03/2018

Particulars	Rs.
Stock on 01/04/2017 (At Invoice Price)	24,000
Debtors on 01/04/2017	12,000
Goods sent to branch (At Invoice Price)	1,20,000
Cash Sales	42,800
Credit Sales	68,000
Cash received from Debtors	58,400
Discount allowed to Debtors	1200
Bad Debts	400
Goods returned by Debtors	4,600
Goods returned by Branch to Head office (At Invoice Price)	6000
Cheque sent to branch for : Salary	8,000
Rent	4,000
Sundry Expenses	1,200
13,200	
Stock on 31/03/2018 (At Invoice Price)	30,000

The difference in Stock represents Shortage.

Prepare Branch Stock A/c, Branch Debtors A/c and Branch Adjustment A/c

[10]

Q3) Write Short Notes (Any Two) :

[10]

- Purchase Consideration
- Types of Vouchers in Tally
- Features of Tally
- Advantages of Computerized Accounting





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**B.Com. (Part - I) (Semester - II) (CBCS) (New) Examination,  
November - 2019**

**CC-A4: MANAGEMENT PRINCIPLES & APPLICATIONS (Paper-II)  
Sub. Code : 71492**

Day and Date : Monday, 11 - 11- 2019

Total Marks : 50

Time : 12.00 Noon to 02.00 p.m.

- Instructions :
- 1) Attempt any five questions out of seven.
  - 2) All questions carry equal marks.
  - 3) Figures to right indicate full marks.

- Q1)** Write short answers. (Any two out of three) [10]
- a) Explain Non Financial Incentives of Motivation.
  - b) Explain in short theory 'Y'
  - c) Explain in short Need for Co-ordination.
- Q2)** Explain Leadership's House's Path-Goal Theory. [10]
- Q3)** Define the term control. Explain principles of effective control. [10]
- Q4)** Define the term Management of Change. Explain Kurtz Lewin Three stages of planned change. [10]
- Q5)** Explain in detail William Ouchi's Theory 'Z' [10]
- Q6)** Explain Modern and Traditional Techniques of Control. [10]
- Q7)** Write short notes. (Any Two out of three) [10]
- a) Types of Leadership style.
  - b) Types of Motivation
  - c) Leadership style of Shivaji Maharaj

P. T. O.



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मराठी रूपांतर

सूचना :

- 1) सातपैकी कोणतेही पाच प्रश्न सोडवा.
- 2) सर्व प्रश्नांना समान गुण आहेत.
- 3) उजवीकडील अंक पूर्ण गुण दर्शवितात.

Management.

प्र.1) थोडक्यात उत्तरे लिहा (तीनपैकी कोणतेही दोन)

[10]

- अ) कार्यप्रेरणेच्या आर्थिकेतर प्रलोभनांची माहिती द्या.
- ब) 'य' सिध्दांताची थोडक्यात माहिती द्या.
- क) समन्वयाच्या आवश्यकतेची थोडक्यात माहिती द्या.

प्र.2) नेतृत्वविषयक हाऊस यांचा पथ - ध्येय सिध्दांत स्पष्ट करा.

[10]

प्र.3) नियंत्रणाची व्याख्या देवून, परिणामकारक नियंत्रणाची तत्वे स्पष्ट करा.

[10]

प्र.4) बदलाच्या व्यवस्थापनाची व्याख्या देवून कुर्टज लेविन यांची तीन टप्प्यातील बदलाची संरचना स्पष्ट करा.

[10]

प्र.5) विल्यम औची यांचा 'झेड' सिध्दांत सविस्तर स्पष्ट करा.

[10]

प्र.6) नियंत्रणाची आधुनिक व पारंपारीक तंत्रे स्पष्ट करा.

[10]

प्र.7) टिपा लिहा (तीनपैकी कोणतेही दोन)

[10]

- अ) नेतृत्वशैलीचे प्रकार
- ब) कार्यप्रेरणेचे प्रकार
- क) शिवाजी महाराज यांची नेतृत्वशैली





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**B.Com. (Part - I) (Semester - II) (CBCS) Examination, November - 2019**

**MICRO ECONOMICS (Paper - II) (New) (CC-A2)**

**Sub. Code : 71491**

**Day and Date : Friday, 08 - 11- 2019**

**Total Marks : 50**

**Time : 12.00 noon to 02.00 p.m.**

- Instructions :**
- 1) Attempt any five questions out of seven.
  - 2) All questions carry equal marks.

**Q1) Write short answers. (Any two) [10]**

- a) State measurement of monopoly market.
- b) Explain concept of wage differentials.
- c) State equilibrium of industry in short run under perfect competition.

**Q2) State the equilibrium of firm in short run under perfect competition. [10]**

**Q3) State the equilibrium firm in short run Monopolistic market. [10]**

**Q4) State the characteristics of oligopoly market. [10]**

**Q5) Explain concept and types of price discrimination. [10]**

**Q6) Explain the risk bearing theory of profit. [10]**

**Q7) Write short notes. (Any Two) [10]**

- a) Quasi rent
- b) Selling cost
- c) Measuring of producer's surplus under perfect competition

**P.T.O.**



# Economics

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## मराठी रूपांतर

सूचना :

- 1) सर्व प्रश्नांना समान गुण आहेत.
- 2) सातपैकी कोणतेही पाच प्रश्न सोडवा.

प्र.1) थोडक्यात उत्तरे लिहा (कोणतेही दोन)

[10]

- अ) मक्तेदारीशक्तीचे मापन विशद करा.
- ब) वेतनभिन्नतेची संकल्पना स्पष्ट करा.
- क) पूर्णस्पर्धेच्या बाजारात उद्योगाचा अल्पकालिन समतोल विशद करा.

प्र.2) पूर्णस्पर्धेच्या बाजारात उद्योगसंस्थेचा अल्पकालिन समतोल विशद करा.

[10]

प्र.3) मक्तेदारीयुक्त स्पर्धेच्या बाजारातील उद्योगसंस्थेचा अल्पकाळातील समतोल विशद करा.

[10]

प्र.4) अल्पाधिकाराच्या बाजारपेठेची वैशिष्ट्ये विशद करा.

[10]

प्र.5) मूल्यभेदाची संकल्पना आणि प्रकार स्पष्ट करा.

[10]

प्र.6) नफ्याचा धोका पत्करण्याचा सिध्दांत स्पष्ट करा.

[10]

प्र.7) टीपा लिहा (कोणत्याही दोन)

[10]

- अ) आभास खंड
- ब) विक्री खर्च
- क) पूर्णस्पर्धेत उत्पादकाच्या अधिक्याचे मापन





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**B.Com. (Part - I) (Semester - II) (C.B.S.C) Examination,  
November - 2019**

**TAX PROCEDURE AND PRACTICE (Paper - III) (New) (Repeater)  
Indian Income Tax System and IT Law  
Sub. Code : 72881**

Day and Date : Friday, 15 - 11 - 2019

Total Marks : 50

Time : 12.00 noon to 02.00 p.m.

- Instructions : 1) All questions carry equal marks.  
2) Attempt any five questions out of seven.

**Q1) Write short notes on (Any Two) [10]**

- Deductions from Gross Total Income
- Clubbing of Income
- Income from other sources
- Set off and carry forward of losses

**Q2) Explain in detail the five heads of Income provided under Income Tax Act, 1961. [10]**

**Q3) What is Income from Business and Profession? What are the inclusions and Exclusions from Business Income? [10]**

**Q4) From the following Profit and Loss Account of Mr. Rakesh compute his business Income for the A.Y. 2019-2020. [10]**

Particulars	Amount	Particulars	Amount
To Salaries and wages	1,80,000	By Gross Profit	5,50,000
To General expenses	55,000	By Bad Debts recovered	18,000
To Interest on Borrowed Capital	19,000	By Interest on Fixed Deposits	14,000
To Bad Debts	13,000	By Dividend from Indian Company	22,000
To R.D.D.	13,000		
To Income Tax Provision	22,000		
To Donation	10,000		
To Motor Car Expenses	11,000		
To Depreciation Provision	18,000		
To Net Profit	2,63,000		
Total	6,04,000	Total	6,04,000

**P.T.O.**



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Additional Information :-

- Depreciation allowed Rs. 12,000.
  - Motor car is used for private use.
  - General expenses includes Rs. 8,000 for travelling at Nasik Tirthayatra.
- Compute the taxable income from business for A.Y. 2019-20.

**Q5)** Mr. Suhas a resident individual, has submitted following particulars. Compute his Gross Taxable Income for A.Y. 2019-20. [10]

Sr. No.	Particulars	Amount
1	Income from Profession	4,40,000
2	Long Term Capital Gain	2,00,000
3	LIC commission	16,000
4	Housing Loan repayment	2,20,000
5	Donation to Shikshan Sanstha	60,000.
6	Income from House Property (computed)	1,90,000
7	Interest on bank deposits	16,000

**Q6)** Dr. Arti has given Receipt and Payment statement for the year ending 2019. You are required to compute the Income from Profession. [10]

Particulars	Amount	Particulars	Amount
Opening cash balance	60,000	Rent of Clinic	66,000
Consultation fess	5,70,000	Salary to staff	90,000
Gift from clients	14,000	Cost of Medicines	90,000
Rent of the house property	33,000	Membership fees	7,800
Dividend from Indian Company	16,000	Surgical Equipment	89,000
		Stationary	40,000
		Car Expenses	6,600
		Books (Practice Manuals)	12,000
		Income Tax	23,000
		Donations	6,000
		LIC	19,000
		Closing cash balance	2,43,600
Total	6,93,000	Total	6,93,000



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Additional Information :-

- a) Membership fees includes Rs. 3,600 to Medical council and balance to private club.
- b) 1/5 of the car expenses are related to personal use.
- c) Depreciation on car is Rs. 9,000, block of assets Rs. 18,000 and 100% on books.

Q7) The Investments of Mr. Laxman for the year ended 31/03/2019 are as follows :- [10]

8% Central Government Securities	Rs. 78,000
11% Mumbai Municipal Corporation Bonds	Rs.30,000
9% Debentures of Speed Auto Ltd.	Rs. 27,000
14% Preference shares of Ashok Iron Works Ltd.	Rs. 19,000
8.5% Port Trust Bonds	Rs. 23,000
7% Securities of Foreign Government	Rs. 9,000
9% National Savings Certificates	Rs. 17,000

He Paid commission of Rs. 2,300 for collecting the taxable interest on the securities. He also paid Rs. 1,400 as interest on bank loan which was taken for the purpose of purchasing the National Savings Certificates.

▽▽▽▽



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**B.Com. (Part - I) (Semester - II) (CBCS) Examination, November - 2019**

**PRINCIPLES OF MARKETING (Paper - II) (New)**

**Sub. Code : 71495**

**Day and Date : Friday, 15 - 11- 2019**

**Total Marks : 50**

**Time : 12.00 Noon to 02.00 p.m.**

- Instructions :**
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of seven.
  - 3) Figures to right indicate full marks.

**Q1) Write short answers. (Any two out of three) [10]**

- a) Explain the concept of Product Mix
- b) Explain the process of New Product Development
- c) Explain the concept and characteristics of Direct Marketing

**Q2) Define the concept product Life cycle and various stages of product life cycle. [10]**

**Q3) Explain the internal factors which are affecting on the price of product. [10]**

**Q4) Define the concept of 'Promotion mix' and also explain various factors affecting on 'Promotion Mix'. [10]**

**Q5) Explain the term 'Retailing' and various types of retailing. [10]**

**Q6) Explain various factors affecting the choice of a Distribution Channel. [10]**

**Q7) Write short notes. (Any Two out of three) [10]**

- a) Product Classification
- b) Types of Product Distribution Channel
- c) Wholesaling

**P.T.O.**



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मराठी रूपांतर

सूचना :

- 1) सर्व प्रश्नांना समान गुण आहेत.
- 2) सातपैकी कोणतेही पाच प्रश्न सोडवा.
- 3) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) थोडक्यात उत्तरे लिहा. (तीनपैकी कोणतेही दोन)

[10]

- अ) वस्तू मिश्रणाची संकल्पना स्पष्ट करा.
- ब) नववस्तू विकासाची प्रक्रिया स्पष्ट करा.
- क) थेट विपणन संकल्पना अर्थ व वैशिष्ट्ये स्पष्ट करा.

प्र.2) 'वस्तू जीवनचक्र' या संज्ञेची व्याख्या देवून वस्तू जीवनचक्राच्या विविध अवस्था स्पष्ट करा.

[10]

प्र.3) वस्तूच्या किंमतीवर परीणाम करणाऱ्या अंतर्गत घटकांची माहिती द्या.

[10]

प्र.4) 'विक्रयवृद्धी मिश्रण' संकल्पनेची व्याख्या देवून विक्रयवृद्धी मिश्रणावर परीणाम करणारे विविध घटक स्पष्ट करा.

[10]

प्र.5) 'किरकोळ व्यापार' संकल्पना स्पष्ट करून किरकोळ व्यापाराचे विविध प्रकार स्पष्ट करा.

[10]

प्र.6) वितरण मार्गाच्या निवडीवर परीणाम करणारे घटक स्पष्ट करा.

[10]

प्र.7) टिपा लिहा (तीनपैकी कोणतेही दोन)

[10]

- अ) वस्तूचे वर्गीकरण
- ब) वस्तू वितरण मार्गाचे प्रकार
- क) घाऊक व्यापार





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**B. Com. (Part - I) (Semester - II) (CBCS) Examination,  
November - 2019  
TAX PROCEDURE & PRACTICE (Vocational) (Paper - IV)  
GEC - V4 : Profession Tax & GST Act 2017 ( New)  
Sub. Code : 72882**

Day and Date : Tuesday, 19 - 11 - 2019

Total Marks : 50

Time : 12.00 noon to 02.00 p.m.

- Instructions: 1) Attempt any five questions out of seven.  
2) Figures to the right indicate full marks.

**Q1) Write short notes on (any two) [10]**

- Extent & Commencement of Maharashtra Professional Tax.
- Special provision relating to Casual Taxable persons and Non -Resident Taxable Persons for registration under GST Act 2017.
- Penalty for Nonpayment of tax under the Professional Tax Act, 1975.
- Compulsory registration in certain cases.

**Q2) Compute the Professional Tax liability in following case. Dr. Kishor Kulkarni has following employees. (For the period Oct.-18 to Mar.-19) [10]**

Name	Monthly Salary
Mr. Manoj Tupe	Rs.27,000
Mr. Shreenath Kamdale	Rs.15,000
Mr. Manik Mote	Rs.36,000
Sou. Ajit Sane	Rs.24,000
Mr. Vijay Patil	Rs.8,500
Sou. Vanashri Jadhav	Rs.31,800

**Q3) Explain the procedure of getting enrolled under Professional Tax Enrollment (PTE) & Professional Tax Registration. (PTR) [10]**

**Q4) Define Employee, Employer, Salary & Perquisite under Professional Tax Act 1975. [10]**

*P.T.O.*



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Q5) Compute the Professional Tax liability in following case. Dr. Sudip Bhosale has following employees. (For the period Oct.-18 to March-19) [10]

Name	Monthly Salary
Mr. Umesh Gore	Rs.25,000
Mr. Mahesh Gurav	Rs.24,000
Mr. Raju Patil	Rs.12,000
Sou Deepali Chougule	Rs.16,500
Mr. Rupesh Patel	Rs.8,600
Sou. Kshitija Khot	Rs.13,200

Q6) Determine the Professional Tax liability in following cases. [10]

- Mr. Mane is registered under Bombay Shops and Establishment Act, 1948. His annual turnover of last year is Rs. 9,75,000/-
- Individuals or institutions conducting Chit Fund.
- Mr. Kadam, owner of one taxi passenger car.
- Mr. Shinde, working as an assistant production manager in film industry.
- Mr. Makarand Kulkarni engaged as Estate Agent for last 10 years.

Q7) Registration under GST Act, 2017-Procedure and Prescribed time limit for Registration U/s 25 of Act. [10]



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Total No. of Pages : 2

**B.Com. (Part - I) (Semester - II) (New) (CBCS)  
Examination, November - 2019  
GEOGRAPHY (GEC - B6)  
Introduction to Marketing Geography (Paper - II)  
Sub. Code : 71504**

Day and Date : Tuesday, 19 - 11 - 2019

Total Marks : 50

Time : 12.00 noon to 02.00 p.m.

- Instructions :
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of Seven.
  - 3) Use of map stencils is allowed.
  - 4) Neat diagrams and maps should be drawn wherever necessary.

**Q1) Write short answers (any two out of three) : [10]**

- a) What is Marketing Geography?
- b) What is Agricultural Marketing?
- c) What is the importance of Tourism?

**Q2) State the scope and importance of Marketing Geography. [10]**

**Q3) Give an account of Geographical factors affecting market system. [10]**

**Q4) Give an account of functions of Agricultural marketing. [10]**

**Q5) Write on Tourist Centeres in Uttaranchal. [10]**

**Q6) Give an account of Tourist Centers in Goa. [10]**

**Q7) Write short notes (any two out of three) : [10]**

- a) Nature of marketing Geography.
- b) Seasonal market.
- c) Tourist Centers in Kerala.

P.T.O



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### मराठी रूपांतर

- सूचना : 1) सर्व प्रश्नाना समान गुण आहेत.  
2) सातपैकी कोणतेही पांच प्रश्न सोडवा.  
3) नकाशा स्टॅन्सिलस वापरण्यास परवानगी आहे.  
4) आवश्यक तेथे सुबक आकृत्या व नकाशे काढा.

प्र.1) थोडक्यात उत्तरे लिहा. (तीन पैकी कोणतेही दोन)

[10]

- अ) विपणन भूगोल म्हणजे काय?  
ब) शेतीमालाचे विपणन म्हणजे काय?  
क) पर्यटनाचे महत्व काय आहे?

प्र.2) विपणन भूगोलाची व्याप्ती आणि महत्व विशद करा.

[10]

प्र.3) बाजारपेठेच्या व्यवस्थेवर प्रभाव टाकणाऱ्या भौगोलिक घटकांचा वृत्तांत द्या.

[10]

प्र.4) शेतीमाल विपणनाच्या कार्याचा वृत्तांत द्या.

[10]

प्र.5) उत्तरांचलमधील पर्यटन केंद्रावर लिहा.

[10]

प्र.6) गोवा मधील पर्यटन केंद्राचा वृत्तांत द्या.

[10]

प्र.7) थोडक्यात टिपा लिहा. (तीनपैकी कोणत्याही दोन) :

[10]

- अ) विपणन भूगोलाचे स्वरूप  
ब) हंगामी बाजारपेठ  
क) केरळ मधील पर्यटन केंद्रे

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Total No. of Pages : 2

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**B.Com. (Part - I) (Semester - II) (Pre-Revised) (Old)**  
**Examination, November - 2019**  
**INSURANCE (Paper - II)**  
**Sub. Code: 59655**

**Day and Date : Tuesday, 19 - 11 - 2019**

**Total Marks : 50**

**Time : 12.00 noon to 2.00 p.m.**

- Instructions :**
- 1) All questions carry equal marks.
  - 2) Attempt any five questions out of seven.

- Q1) Write short answers. (any two) [10]**
- a) State the marine perils.
  - b) Explain the nature of motor Insurance.
  - c) State the organizational set up of IRDA.
- Q2) Explain the procedure of taking fire Insurance Policy. [10]**
- Q3) Explain the various functions of Insurance Regulatory and Development Authority. [10]**
- Q4) Explain the nature and cover given under personal Accident and Sickness Insurance. [10]**
- Q5) State any ten clauses of Marine Insurance. [10]**
- Q6) Explain the procedure of settlement of fire Insurance claim. [10]**
- Q7) Write short notes. (any two) [10]**
- a) At and From Clause
  - b) Nature of Cattle Insurance
  - c) Foreign Direct Investment in Insurance business

**P.T.O.**



## मराठी रूपांतर

- सूचना : 1) सर्व प्रश्नांना समान गुण आहेत.  
2) सातपैकी कोणतेही पाच प्रश्न सोडवा.

प्र.1) थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

[10]

- अ) सागरी धोके सांगा.  
ब) मोटार विम्याचे स्वरूप स्पष्ट करा.  
क) विमा नियमन व विकास प्राधिकरणाची संघटन रचना सांगा.

प्र.2) अग्निविमा घेण्याची कार्यपद्धती स्पष्ट करा.

[10]

प्र.3) विमा नियमन व विकास प्राधिकरणाची कार्ये विशद करा.

[10]

प्र.4) वैयक्तिक अपघात व आजारपणाच्या विम्याचे स्वरूप व त्या अंतर्गत दिले जाणारे विमा संरक्षण स्पष्ट करा. [10]

प्र.5) सागरी विम्यातील कोणतीही दहा कलमे सांगा.

[10]

प्र.6) अग्निविमापत्राची नुकसान भरपाई मिळविण्याची कार्यपद्धती स्पष्ट करा.

[10]

प्र.7) टीपा लिहा. (कोणत्याही दोन)

[10]

- अ) पासून ते पर्यंत कलम  
ब) पशुधन विम्याचे स्वरूप  
क) विमा व्यवसायातील थेट परकीय गुंतवणूक

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B.Com. (Part-I) (Semester-II) (New) Examination, November - 2019

## MATHEMATICS

## Business Mathematics (Paper-II)

Sub. Code: 59653

Day and Date : Tuesday, 19 - 11 - 2019

Total Marks : 50

Time : 12.00 noon to 2.00 p.m.

- Instructions :
- 1) Attempt any five questions.
  - 2) Figures to the right indicate full marks.
  - 3) Use of non-programmable calculator is allowed.
  - 4) Graph paper will be supplied on request.

Q1) Attempt any Two:

[10]

- a) Find  $\frac{dy}{dx}$  for the function  $y = e^x$  from the first principle.
- b) Evaluate  $\lim_{x \rightarrow 2} \left[ \frac{1}{x-2} - \frac{2}{x^2-2x} \right]$ .
- c) If a function  $f(x) = x^2 - 3x + 3$ . Find  $x$  such that  $f(x+1) = f(x-1)$ .

Q2) Define an odd function. Draw a graph of the function  $y = x^3$  by taking  $x = -2, -1, 0, 1, 2$ .

[10]

Q3) State the conditions for minima and maxima of the function  $f(x)$ . Show that the function  $f(x) = 2x^3 - 9x^2 + 12x + 5$  is maximum at  $x = 1$ . Find this maximum value.

[10]

P.T.O.



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Q4) If  $u$  and  $v$  are the differentiable functions of  $x$  and  $y = u \cdot v$ , then prove that

$$\frac{dy}{dx} = u \frac{dv}{dx} + v \frac{du}{dx} \text{ and hence find } \frac{d}{dx}(x^2 \cdot \log x). \quad [10]$$

Q5) Prove that  $\int_0^a f(x) dx = \int_0^a f(a-x) dx$  using this rule. Evaluate  $\int_0^4 \frac{\sqrt{x}}{\sqrt{x} + \sqrt{4-x}} dx$ . [10]

Q6) a) Differentiate the following w.r.t.  $x$ .

i)  $y = x^2 + 2^x + 2^2$

ii)  $x^2 + y^2 = 2xy$

b) Evaluate the following

i)  $\int_0^1 x e^x dx$

ii)  $\int \frac{\log x}{x} dx$

[10]

Q7) Attempt any two: [10]

a) Find the cost function, if the marginal cost function (MC) is given by  $MC = 3x^2 - 2x + 7$  and the fixed cost is Rs. 200.

b) The demand law is given by  $P = 20 - x - x^2$  find the consumer's surplus when demand is  $x = 3$ .

c) If  $y = e^{mx} + e^{-mx}$ , show that  $\frac{d^2 y}{dx^2} - m^2 y = 0$ .

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Total No. of Pages : 2

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**B.Com. (Part - I) (Semester - II) (CBCS) Examination,  
November - 2019**

**BUSINESS MATHEMATICS  
Calculus (Paper - II) (New) (GEC - B2)  
Sub. Code : 71502**

Day and Date : Tuesday, 19 - 11 - 2019

Total Marks : 50

Time : 12.00 noon to 02.00 p.m.

- Instructions :
- 1) Attempt any five questions.
  - 2) Figures to the right indicate full marks.
  - 3) Use of nonprogrammable calculator is allowed.
  - 4) Graph paper will be supplied on request.

**Q1) Attempt any two of the following : [10]**

a) If  $f(x) = x^n$  then find  $f'(x)$  by using first principal.

b) If  $y = x^2 + 2^x + x^x + 2^2$  then find  $\frac{dy}{dx}$ .

c) Evaluate :  $\int xe^x dx$ .

**Q2) Define : Quadratic function and Linear function. If  $f(x) = x^2 - 3x + 4$ , then find the value of  $x$  when  $f(x) = f(2x + 1)$ . [10]**

**Q3) If  $u$  and  $v$  are differentiable functions of  $x$  and if  $y = \frac{u}{v}$ ,  $v \neq 0$  then prove that**

$$\frac{dy}{dx} = \frac{v \frac{du}{dx} - u \frac{dv}{dx}}{v^2}$$

Hence find derivative of

$$y = \frac{\log x}{e^x}$$

[10]

P.T.O.



Q4) Evaluate :

a)  $\lim_{x \rightarrow 0} \frac{4x^2 + 3x + 1}{3x^2 - 4x - 1}$

b)  $\lim_{x \rightarrow 1} \left( \frac{1}{x-1} - \frac{1}{-x+x^2} \right)$

c)  $\lim_{x \rightarrow 3} \frac{x^3 - 27}{x - 3}$

Q5) Find the maximum and minimum values of the following function  
 $8x^5 - 15x^4 + 10x^2$ .

[10]

[10]

Q6) Evaluate :

a)  $\int \frac{9}{x \log x} dx$

b)  $\int \sqrt{6-4x} dx$

c)  $\int \left( x^3 + \frac{4}{x} \right) dx$

Q7) Attempt any two of the following :

a) If the total revenue function is given by  $R = x + 3x^2$  then find the marginal revenue.

b) Find the elasticity of demand at  $x = 6$ , if the demand law is  $x = 18 - 2p^2$  where  $x$  is the demand and  $p$  is the price.

c) If  $y = x^2 e^x$  then find  $\frac{d^2 y}{dx^2}$ .

[10]

